

PRIZM Segments Included (by SESI): 11

Market: Alberta



Overview

- Of the 67 PRIZM Clusters identified in Canada, Modern Suburbia rank 1st, making up 125,524 households, or 7.6% of the total Households in Alberta (1,641,221).
- The Median Household Maintainer Age is 41, 58% of couples have children living at home (Above Average).
- Above Average Household Income of \$142,117 compared to Alberta at \$126,807.
- Top 3 Social Values: Attraction for Crowds, Pursuit of Originality, Racial Fusion
- Top Tourism Activities: Camping, Swimming, Cycling. Above Average interest in: Swimming,
 Cycling, Hiking/Backpacking, Attending Sporting Events, Visiting National/Provincial Parks
- Average interest for travelling within Canada (Above Average for: BC, Banff, Alberta, Vancouver, Jasper, Saskatchewan, Toronto, Ontario), Modern Suburbia from Alberta spent an average of \$1,698 (Average) on their last vacation.
- 80% currently use Facebook (Average), 47% use Instagram (Above Average), 35% use Twitter (Above Average) and 72% use YouTube (Average).

Market Sizing

Total Population

Target Group: 380,265 | 8.6% Market: 4,440,749

Total Households

Target Group: 125,524 | 7.6% Market: 1,641,221

Top Geographic Markets

		Target Group)	Ma	rket
Census Subdivision	% of Group	% of Market	Index	HH Count	% of Market
Edmonton, AB (CY)	49.4	15.7	206	393,824	24.0
Calgary, AB (CY)	43.1	10.7	140	504,796	30.8
Wood Buffalo, AB (SM)	2.6	12.0	157	27,102	1.7
Airdrie, AB (CY)	1.3	6.4	84	26,198	1.6
Chestermere, AB (CY)	1.0	18.2	237	7,133	0.4
Strathcona County, AB (SM)	0.7	2.4	31	38,465	2.3
Red Deer, AB (CY)	0.6	1.9	24	43,182	2.6
St. Albert, AB (CY)	0.5	2.5	33	25,901	1.6
Lethbridge, AB (CY)	0.4	1.1	14	41,224	2.5
Grande Prairie, AB (CY)	0.1	0.6	8	25,965	1.6

EQ Segments

% of Target Group Households

Free Spirits

Authentic Experiencers

Cultural Explorers

Cultural History Buffs

Personal History Explorers

Gentle Explorers

No Hassle Travellers

Virtual Travellers

Rejuvenators

Top PRIZM Segments

% of Target Group Households

11 - Modern Suburbia

100.0

100.0



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Demographic Profile



Target Group: 380,265 | 8.6% Market: 4,440,749



Target Group: 125,524 | 7.6% Market: 1,641,221

Average Household Income

\$142,117 (112)

Median Household Maintainer Age

41

(83)

i		i	i	i
1 Person	2 Persons	3 Persons	4 Persons	5+ Persons

19.8

123

Household Size*

Marital Status**

68.2% (114)

16.7

69

58.0%

29.1

85

(124)

Visible Minority Presence*

Married/Common-Law

Non-Official Language*

Couples With Kids at Home

Family Composition***

(163)

Belong to a visible minority group

55.0%

(194)

2.4%

No knowledge of English or French

University Degree

21.2

138

Education**

37.7%

(145)

13.1

126

Immigrant Population*

(168)

37.4%

Born outside Canada

Psychographics**

Strong Valu	ies	es Weak Values		
Attraction For Crowds	147	48	Fulfilment Through Work	
Penchant for Risk	147	59	Attraction to Nature	
Status via Home	143	65	Utilitarian Consumerism	
North American Dream	141	76	Primacy of Environmental Protection	
Pursuit of Originality	141	79	Fear of Violence	

Key Social Values

Attraction For Crowds Index = 147

Pursuit of Originality Index = 141

Racial Fusion Index = 137

Confidence in Advertising

Index = **133**

Ecological Fatalism Index = **131**

Primacy of the Family Index = **130**

Multiculturalism

Index = 130

Consumption Evangelism

Index = 123

Ecological Lifestyle Index = 122

Brand Genuineness

Index = 121

Community Involvement Index = **121**

Traditional Family Index = **116**



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Sports & Leisure

Occasionally/Regularly Participate or Attended/Visited [Past Year]

Top 5 Activities Participated*	% Comp	Index
Reading	82.9	103
Home exercise & home workout	62.5	107
Camping	61.5	106
Swimming	60.0	111
Gardening	59.7	104

Top 5 Activities Attended*	% Comp	Index
Other activities & attractions	60.3	132
Auditoriums, arenas & stadiums (any)	53.6	118
Sporting events	49.4	126
National or provincial park	48.5	114
Movies at a theatre/drive-in	44.7	108

	Gardening		59.7 104	Movies at a theatre/drive-in			44.7 108
Key Tourism Activities*	**						
Camping	Swimming	Cycling	Hiking & backpacking	Sporting events	National or provincial park	Bars & restaurant bars	Golfing
Å	\$	Š	Ż		W P		3
61.5%	60.0%	55.8%	50.0%	49.4%	48.5%	42.3%	40.1%
(106)	(111)	(113)	(115)	(126)	(114)	(108)	(127)
Ice skating	Parks & city gardens	Photography	Zoos & aquariums	Canoeing & kayaking	Theme parks, waterparks & water slides	Historical sites	Fishing & hunting
	*		873				
35.5%	35.2%	34.0%	33.7%	33.3%	29.0%	26.9%	24.7%
(112)	(89)	(104)	(111)	(108)	(141)	(129)	(85)
Specialty movie theatres/IMAX	Pilates & yoga	Downhill skiing	Hockey	Video arcades & indoor amusement centres	Cross country skiing & snowshoeing	Dinner theatres	ATV & snowmobiling
	Ĵ	The state of the s	Ą		*		540
24.6%	23.6%	23.5%	18.3%	18.3%	15.5%	14.1%	13.9%
(109)	(110)	(118)	(111)	(140)	(86)	(114)	(85)
Power boating & jet skiing	Adventure sports	Beer, food & wine festivals	Curling	Food & wine shows	Marathon or similar event	Inline skating	Snowboarding
			M.				湿
12.6%	12.1%	11.4%	8.5%	8.0%	7.7%	6.9%	6.6%
(108)	(100)	(123)	(89)	(199)	(122)	(115)	(91)



PRIZM Segments Included (by SESI): 11 Market: Alberta

127

127

118

143

107

110

126

135

99

118



Travel Profile

Top Canadian Destinations*



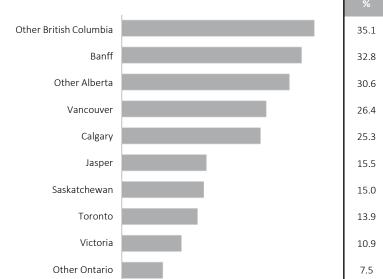
Vacation Spending

Under \$500

26.3

88

Spent Last Vacation



Used [Past 3 Years]

Vacation Booking*



43.5 125 42.7 106 107 42.5 31.3 113 23.1 124 17.9 96 9.5 96 8.3 124

Booked With [Past Year]**





Book through a discount/last minute agency





trivago Trivago.ca

Expedia.com/ca 18.3%

Booking.com 4.3%

₹#

(135)

2.2% (104)

1.4% (94)

2.8%

** travelocity (101)Travelocity.com/ca (!)

Airline Websites 19.7%

(139)

Discount Sites 3.2%

(216)

Other Travel 5.9% (133)

Travel Type & Frequency

(195)

Business Trips



10.1 (98)

Average number of nights away in the past year for business trips

Personal Trips

3.8

(103)

Average out-of-town vacations taken in the past 3 years

Average number of business trips by mode of transportation in the past year:





3.7 (100)



2.1 (105)



4.1 (106)

\$500 to

\$999

19.6

101

\$1,000 to

\$1,999

22.1

109

\$2,000 to

\$2,999

11.3

105

\$3,000 to

\$3,999

4.9

76

\$4,000 or

More

16.0

120

1,698

(106)

Average spend

on last trip



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Travel Profile

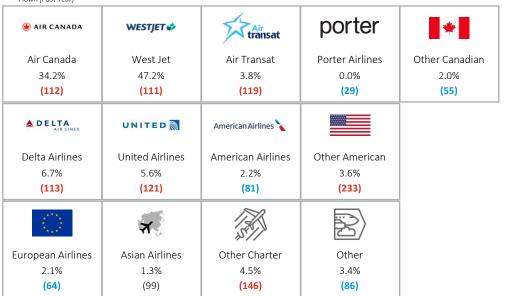
Accommodation Preferences*

Used [Past 3 Years]



Airline Preferences**

Flown [Past Year]



Car Rental*

Rented From [Past Year]





PRIZM Segments Included (by SESI): 11 Market: Alberta



Media

Overall Level of Use

Radio

10 hours/week (81)

1,097 minutes/week (89)

Television

Newspaper

0 hours/week (67)

Magazine

5 minutes/day (79)

Internet ((1))

260 minutes/day (97)

Top Radio Programs*

Programs [Weekly] Index 22.2 Adult Contemporary 138 Mainstream Top 40/CHR 19.8 130 News/Talk 18.5 86 Today's Country 14.2 **79** Classic Hits 13.5 79 Multi/Variety/Specialty 11.0 91 Hot Adult Contemporary 10.2 98 AOR/Mainstream Rock 8.7 85

Top Television Programs*

Programs [Average Week]

<u> </u>		
	%	Index
Movies	50.3	102
Evening local news	36.8	100
Hockey (when in season)	34.0	115
Primetime serial dramas	28.2	104
Home renovation/decoration shows	27.0	114
Suspense/crime dramas	25.2	101
Situation comedies	23.3	109
CFL football (when in season)	22.7	107
Cooking programs	22.1	114
Reality shows	21.3	114

Top Newspaper Sections*

Frequency Read [Occasionally/Frequently]

	%	Index
Local & Regional News	51.0	100
International News & World	43.8	99
National News	40.2	86
Movie & Entertainment	36.8	114
Sports	30.9	105
Editorials	28.2	100
Food	27.2	100
Travel	24.2	105
Health	21.8	77
Business & Financial	21.7	96

Top Magazine Publications*

Read [Past Month]

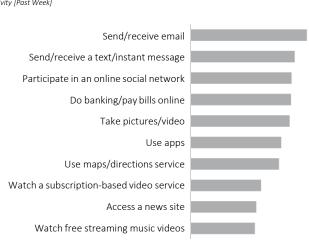
neda (i ast Month)		
	%	Index
Cineplex Magazine	6.2	157
National Geographic	5.7	126
Other English-Canadian	5.4	91
CAA Magazine	5.3	83
Other U.S. magazines	5.2	88
People	4.7	125
Maclean's	4.0	86
Canadian Living	3.6	76
Food & Drink	3.5	266
Reader's Digest	3.1	93

Top Internet Activities*

Modern/Alternative Rock

Activity [Past Week]

All News



7.7

7.3

119

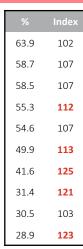
136

Top Mobile Activities*

Activity [Past Week]



(!) Indicates small sample size



73.8

66.1

64.1

63.8

62.9

57.6

56.1

44.8

41.7

40.8

107

102

109

120

110

107

110

113

113

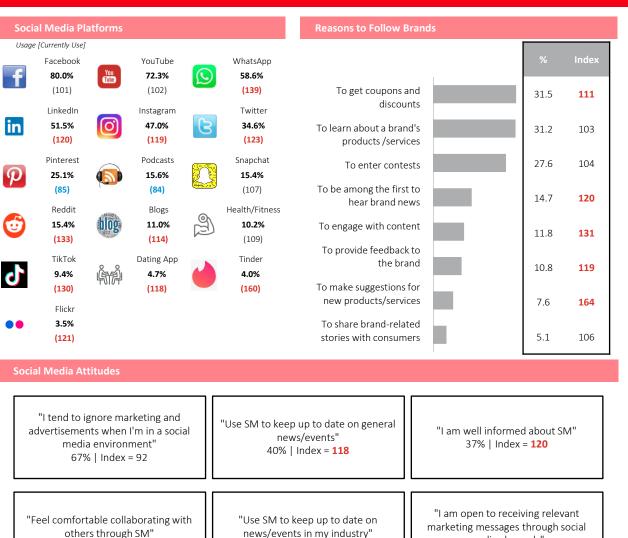
130



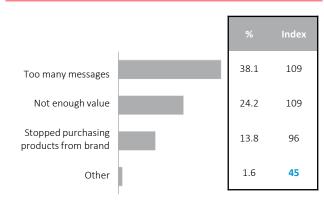
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Media

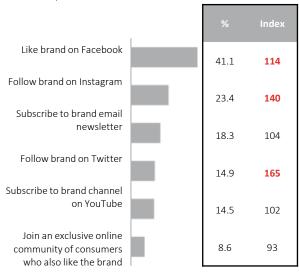


Reasons to Unfollow Brands



Actions Taken using Social Media

Variables with Response "Yes"



33% | Index = 129

32% | Index = **128**

media channels"

20% | Index = 102



PRIZM Segments Included (by SESI): 11 Market: Alberta



Product Preferences

Variables with "Agree" Statements

"I would like to eat healthy foods
more often"
80% Index = 106

"I have tried a product/service based on a personal recommendation" 78% | Index = 109

"Family life and having children are most important to me" 68% | Index = **113**

"I generally achieve what I set out to do" 68% | Index = 101

"I am very concerned about the nutritional content of food products I buv" 64% | Index = 103

"I consider myself to be informed on current events or issues" 60% | Index = 99

"I offer recommendations of products/services to other people" 58% | Index = 102

"I am interested in learning about different cultures" 57% | Index = 101

"I like to try new places to eat" 57% | Index = 98

"I value companies who give back to the community" 54% | Index = 91

"When I shop online I prefer to support Canadian retailers" 52% | Index = 102

"I make an effort to buy local produce/products" 52% | Index = 93

"I like to try new and different products" 50% | Index = 100

"It's important to buy products from socially-responsible/environmentallyfriendly companies" 45% | Index = 95

"I am adventurous/"outdoorsy"" 40% | Index = 100

"Free-trial/product samples can influence my purchase decisions" 38% | Index = 96

"Staying connected via social media is very important to me" 34% | Index = 106

"I am willing to pay more for ecofriendly products" 34% | Index = 118

"I prefer to shop online for convenience" 33% | Index = 108

"Advertising is an important source of information to me" 24% | Index = 91

"I lead a fairly busy social life" 23% | Index = 92

"I enjoy being extravagant/indulgent" 20% | Index = 113

"I consider myself to be sophisticated" 19% | Index = 93

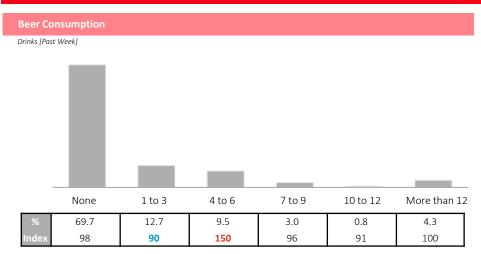
"Vegetarianism is a healthy option" 19% | Index = 84



PRIZM Segments Included (by SESI): 11 Market: Alberta



Product Preferences



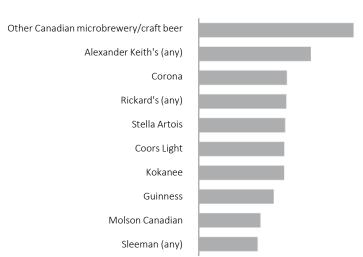
Drank [Past Month]	% Comp	Index
Canadian wine	13.8	114
Liqueurs (any)	12.3	113
Cider	12.1	161

Type Drank [Past Month]	% Comp	Index
Microbrewery/craft beer	19.2	147

Brand of Drink [Most Often/Frequent]	% Comp	Index
Other Canadian microbrewery/craft beer	24.7	114

Top 10 Beers*

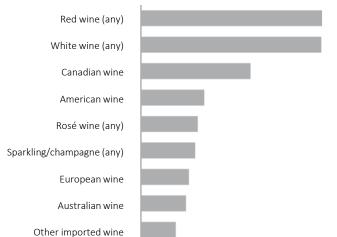
Brand Drink [Most Often/Frequently]



	Index
24.7	114
17.9	149
14.1	101
14.0	128
13.8	138
13.6	97
13.6	142
12.0	123
9.8	104
9.4	114



Wine Details







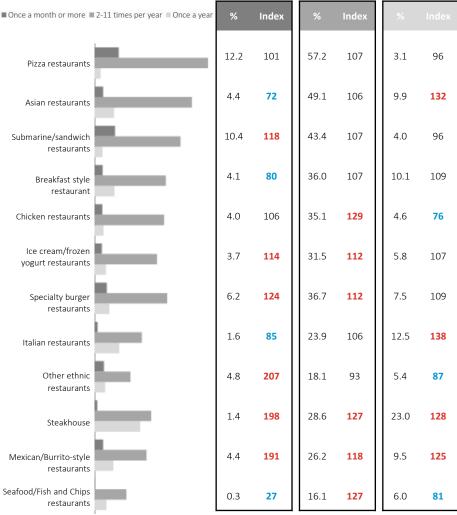
PRIZM Segments Included (by SESI): 11 Market: Alberta



Product Preferences

Restaurant Type Visited*

Frequency of Visiting [Past Year]



Restaurant Service Type*

Frequency of Visiting [Past Year]



Purchased Organic Food

Done [Past Week]



Organic Fruits and Vegetables 24.7%

(112)



Organic Meat 7.5% (131)



Other Organic Food 7.0%

(84)



PRIZM Segments Included (by SESI): 11 Market: Alberta



Product Preferences

Demographics Rent Own 15.9% 84.1% (117)(58)Age of Children at Home Households with Children at Home

5 to 9

24.1

120

10 to 14

17.6

94

15 to 19

13.6

79

20 to 24

8.9

79

25 or more

8.6

66

29.6

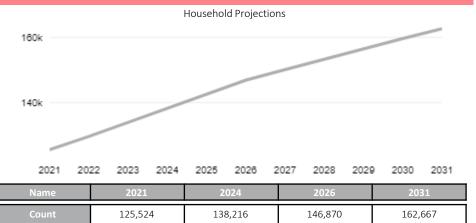
210

Demographic Trends

% Change

53.3%

(125)



10.1

232

Note: Index compares % change from 2020 target group households to % change from 2020 market households

0 to 4

27.1

138

Loyalty Programs*		
Member	%	Index
Air Miles (excl. airline frequent flyer programs)	62.9	105
Costco membership (paid)	55.9	121
PC Optimum	55.2	106
Canadian Tire Triangle	45.3	109
SCENE (Cineplex)	40.8	126
Credit card with loyalty rewards	37.2	112
Aeroplan	32.8	126
Petro Points	25.3	136
Hudson's Bay Rewards	19.5	116
Esso Extra Program	12.0	128
Other grocery store card	22.1	120
Other loyalty program	13.1	111
Other airline frequent flyer program	11.8	119
Other store program	8.4	127
Other gas program	6.4	87

17.0

233



PRIZM Segments Included (by SESI): 11 Market: Alberta



Index

137

120

118

161

133

121

122

84

96

140

105

136

148

170

137

146

191

98

128

80

80

142

199

125

138

89

96

149

86

175

158

76

16.8

8.0

11.7

8.0

7.1

16.3

4.0

7.1

8.6

7.8

5.9

5.3

12.4

8.5

6.5

4.0

3.9

3.4

3.8

1.7

1.0

4.0

5.0

1.7

2.8

1.3

2.0

1.6

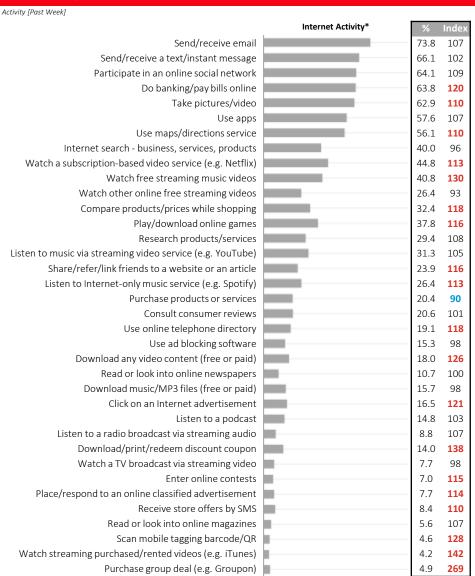
1.3

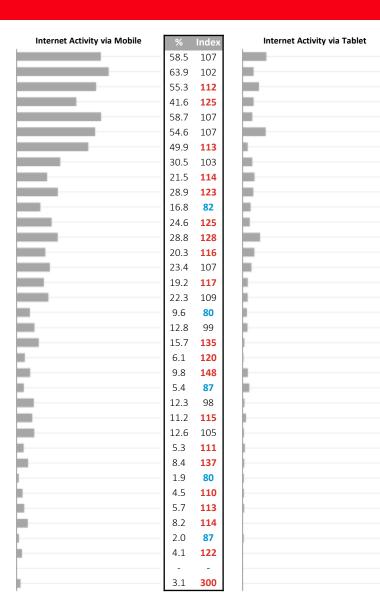
1.3

1.5

1.2

Internet Activity







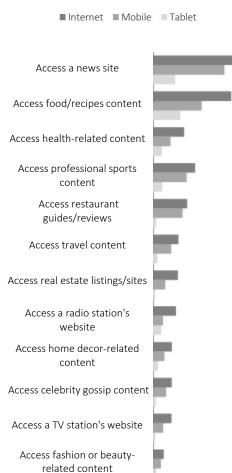
PRIZM Segments Included (by SESI): 11 Market: Alberta

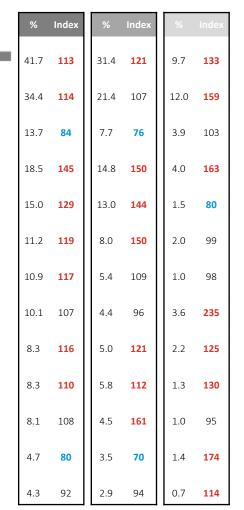


Internet Activity

Top Website Types*

Activity [Past Week]

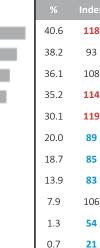




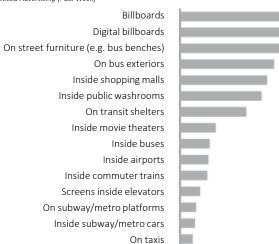
Direct Media Usage

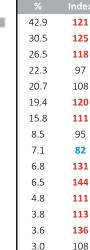
Frequency of Use [Occasionally/Frequently]





Noticed Advertising [Past Week]





Access automotive

news/content



PRIZM Segments Included (by SESI): 11 Market: Alberta

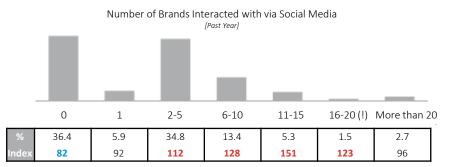


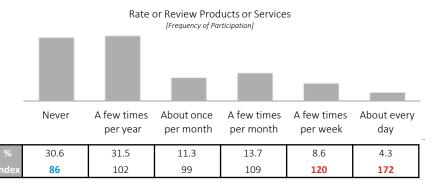
Social Media Usage

Social Media Overview

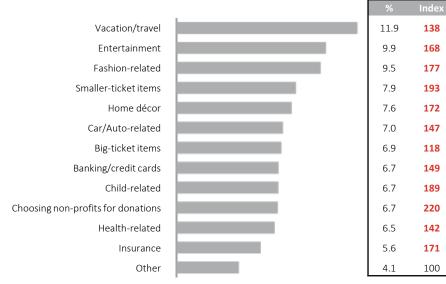
- Internet and Social Media Usage: 40% search for Businesses, Services and Products online (Average), 11% access Travel Content Websites (Above Average).
- 71% of Modern Suburbia from Alberta tend to access social media on their mobile phones during the morning hours, 72% during the afternoon hours.
- 12% seek recommendations for Vacation/Travel Information via social media (Above Average).

Brand Interaction





Seek Recommendations via Social Media*





Top Social Media Attitudes**

67% tend to ignore marketing and advertising on Social Media

"Social media companies should not be allowed to own or share my personal information" 78% | Index = 94

"I tend to ignore marketing and advertisements when I'm in a social media environment" 67% | Index = 92

"I would be more inclined to participate in SM if I knew my personal info would not be owned/shared by company" 66% | Index = 96

"Use SM to stay connected with personal contacts"

Source: Environics Analytics 2021



PRIZM Segments Included (by SESI): 11 Market: Alberta



73

66

97

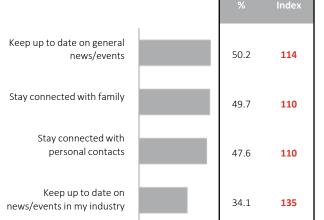
Social Media Usage

A few times per week or more

Participate In % Comp Index View friends' photos online 52.9 117 Watch video online 52.4 115 Chat in online chats 46.4 118 Read article comments 41.0 108 Read status updates/tweets 40.4 106 Listen to radio or stream music online 37.0 109 Share links with friends and colleagues 27.6 106 Click links in news feeds 22.5 115 Play games with others online 18.8 126 Read blogs 16.4 118 Update your status on a social network 15.1 156 Post photos online 14.7 120 Comment on articles or blogs 14.2 155 Check in with locations 13.6 158 Rate or review products online 12.9 133 Share your GPS location 12.5 156 Chat in online forums 11.8 113 Post videos online 9.5 166 Publish blog, Tumblr, online journal 6.0 154

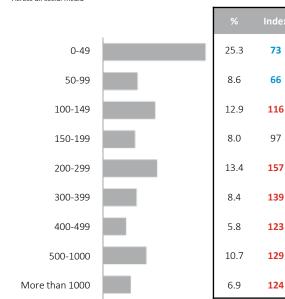
Social Media Uses*





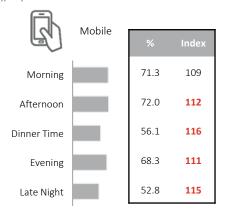
Number of Connections

Across all social media

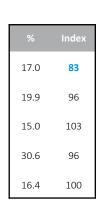


Social Media Access

Typically use







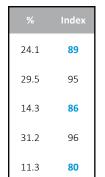
Stay connected with

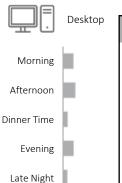
work/professional contacts

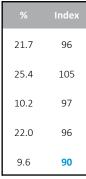


25.9

144









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Social Media Usage

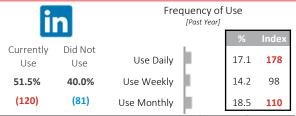
16.4%

80.0%

Facebook Frequency of Use [Past Year] Currently Did Not 58.3 103 Use Daily Use Use Use Weekly 13.4 91

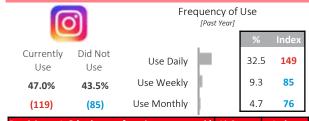
(101) (91) Use Monthly	7.1	l 105
Participate In* (at least a few times per week)	% Comp	Index
Read my news feed	58.8	108
Watch videos	48.5	119
Use Messenger	43.7	103
Comment/Like other users' posts	43.2	96
Watch live videos	22.9	126
Like or become a fan of a page	15.6	128
Post photos	13.3	109
Update my status	12.8	111
Click on an ad	11.4	102
Post videos	10.9	153
Create a Facebook group or fan page	10.0	187
Give to a Facebook fundraiser (!)	5.3	158
Create a Facebook fundraiser (!)	5.3	194

LinkedIn



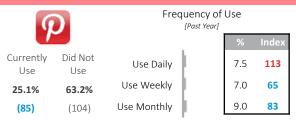
(120)	(01)	Use Monthly	ь.	18.	5 110
Participate In ³	' (at least a	few times per we	eek)	% Comp	Index
Read your nev	vsfeed			17.6	157
View a job pos	ting			13.6	163
Watch videos				10.0	143
Search and rev	view other p	orofiles		9.9	152
Create a conn	ection			7.3	153
Comment on o	content			5.7	142
Click on an ad	(!)			4.7	139
Update your p	rofile infor	mation		4.1	122
Request a reco	ommendati	on (!)		3.9	134
Post an article	, video or p	icture (!)		3.7	122
Join a LinkedIr	group (!)			3.7	143
Participate in I	LinkedIn for	rums (!)		3.6	150
		•		•	

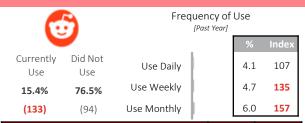
Instagram



Participate In* (at least a few times per week)	% Comp	Index
View photos/videos	39.5	141
Like photos/videos	31.8	138
Send direct messages	18.9	152
Comment on photos/videos	18.6	144
Watch live videos	13.7	124
Post photos/videos	13.0	162
View a brand's page	12.2	143
Watch IGTV videos	9.1	136
Click on ads	7.7	157

Pinterest

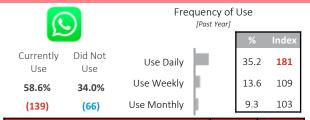




Participate In* (at least a few times per month)	% Comp	Index
View content	11.0	134
Follow specific Subreddits	5.9	140
Vote on content	4.6	140
Post content	4.0	182

Source: Environics Analytics 2021

WhatsApp



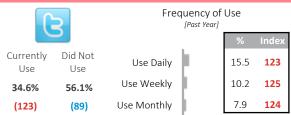
% Comp	Index
44.7	164
41.4	165
32.4	171
24.5	195
23.6	213
	44.7 41.4 32.4 24.5



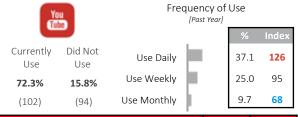
PRIZM Segments Included (by SESI): 11 Market: Alberta



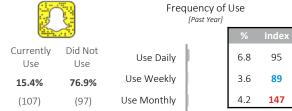
Social Media Usage



(123) (83)	OSC WIGHTIN		
Participate In* (at least a fev	w times per week)	% Comp	Index
Read tweets		21.8	119
Watch videos		14.1	128
Retweet		9.5	135
Watch live videos		8.9	141
Send or receive direct messa	ges	8.6	146
Tweet		8.5	125
Respond to tweets		8.3	132
Follow users who follow you		7.8	138
Actively follow new users		7.7	154
Share a link to a blog post or	article of interest	6.8	111
Click on an ad		5.3	162



(102)	(94)	Use Monthly		9.7	08
Participate In*	(at least a	few times per we	ek) 🤋	% Comp	Index
Watch videos				53.8	113
Watch live vide	eos			18.6	120
Like or dislike v	rideos			17.4	106
Share videos				13.3	150
Click on an ad				9.2	144
Leave commer	nt or post re	sponse on video		9.0	126
Create and pos	t a video			6.8	175
Embed a video	on a web p	age or blog		6.5	150



	•	
Participate In* (at least a few times per week)	% Comp	Index
Receive photos/videos	8.3	96
Send photos/videos	6.7	94
Send direct text messages	6.2	89
Read Snapchat discover/News	5.8	149
Use filters or effects	4.9	110
Use group chat	4.5	112
View a brand's snaps	4.2	170
Use video chat	2.6	116
View ads	2.5	134

Audio Podcasts



Frequency of Use [Past Year]



Participate In* (at least a few times per week)	% Comp	Index
Listen to another genre of podcast	4.6	88
Listen to a news podcast	4.0	88
Listen to an educational podcast	3.6	79
Subscribe to another genre of podcast	3.6	124
Listen to a comedy podcast	3.4	97
Subscribe to a sports podcast**	2.9	118
Listen to a sports podcast	2.8	94
Listen to a technology focused podcast	2.8	99
Subscribe to a comedy podcast (!)	2.4	136
Subscribe to a news podcast	1.8	85
Listen to a business podcast	1.8	54
Subscribe to a educational podcast	1.6	73
Subscribe to a technology podcast (!)	1.5	82
Subscribe to a business podcast (!)	0.7	47

Tinder			Tik Tok		
	Currently Use	Did Not Use	4	Currently Use	Did Not Use
	4.0%	92.3%		9.4%	82.7%
	(160)	(98)		(130)	(95)

Frequency of Use -Tinder [Past Year]



(!) Indicates small sample size

Based on Household Population 18+

0.7 72 192 1.7