

PRIZM Segments Included (by SESI): 08 Market: Alberta



#### Overview

- Of the 67 PRIZM Clusters identified in Canada, Multiculture-ish rank 14th, making up 44,496 households, or 2.7% of the total Households in Alberta (1,641,221).
- The Median Household Maintainer Age is 48, 65% of couples have children living at home (Above Average).
- Above Average Household Income of \$168,915 compared to Alberta at \$126,807.
- Top 3 Social Values: Legacy, Consumption Evangelism, Primacy of the Family
- Top Tourism Activities: Swimming, Camping, Cycling, Above Average interest in: Attending Sporting Events, Ice Skating, Golf, Theme Parks, Cross Country Sking/Snowshoeing
- Average interest for travelling within Canada (Above Average for: Banff, BC, Vancouver, Toronto, Ontario), Multiculture-ish from Alberta spent an average of \$1,699 (Average) on their last vacation.
- 78% currently use Facebook (Average), 45% use Instagram (Above Average), 32% use Twitter (Above Average) and 75% use YouTube (Average).

#### **Market Sizing**

**Total Population** 

Target Group: 151,651 | 3.4% Market: 4,440,749

Total Households

Target Group: 44,496 | 2.7%

100.0

Source: Environics Analytics 2021

Market: 1,641,221

#### **Top Geographic Markets**

		Target Group		Ma	rket
Census Subdivision	% of Group	% of Market	Index	HH Count	% of Market
Calgary, AB (CY)	73.3	6.5	238	504,796	30.8
Edmonton, AB (CY)	24.9	2.8	104	393,824	24.0
Chestermere, AB (CY)	1.0	6.2	229	7,133	0.4
Wood Buffalo, AB (SM)	0.7	1.2	42	27,102	1.7
St. Albert, AB (CY)	0.1	0.1	4	25,901	1.6
Rocky View County, AB (MD)	0.0	0.1	3	14,250	0.9
Lethbridge, AB (CY)	0.0	0.0	1	41,224	2.5
Airdrie, AB (CY)	0.0	0.0	1	26,198	1.6
Leduc County, AB (MD)	0.0	0.1	3	5,286	0.3
Okotoks, AB (T)	0.0	0.0	1	10,914	0.7

#### **EQ Segments**

% of Target Group Households

Free Spirits Authentic Experiencers **Cultural Explorers** 

Cultural History Buffs

Personal History Explorers

Gentle Explorers

No Hassle Travellers

Virtual Travellers

Rejuvenators

#### **Top PRIZM Segments**

% of Target Group Households

08 - Multiculture-ish

100.0



#### Multiculture-ish PRIZM Segments Included (by SESI): 08

Market: Alberta



## **Demographic Profile**



Target Group: 151,651 | 3.4% Market: 4,440,749



Target Group: 44,496 | 2.7% Market: 1,641,221

Average Household Income

\$168,915 (133)

Median Household Maintainer Age

> 48 (98)

1 Person 2 Persons 3 Persons 4 Persons 5+ Persons

Household Size\*

%	11.0	24.8	20.0	27.5	16.7
Index	46	72	124	179	161

Marital Status\*\*

Family Composition\*\*\*

Education\*\*



67.0% (111)



64.7% (139)



40.6% (156)

Couples With Kids at Home

University Degree

Visible Minority Presence\*

Married/Common-Law

Non-Official Language\*

Immigrant Population\*



50.7%

(179)

Belong to a visible minority group



2.3% (157)

No knowledge of English or French



(166)

37.1%

Born outside Canada

### Psychographics\*\*

Strong	g Values	We	ak Values
Lo	egacy <b>141</b>	59	Fulfilment Through Work
Enthusiasm for Techn	ology 130	73	Attraction to Nature
Ostentatious Consum	ption 128	74	Confidence in Small Business
Consumption Evang	elism 127	76	Ethical Consumerism
Penchant fo	r Risk <b>127</b>	82	Personal Challenge

#### **Key Social Values**

Legacy Index = 141

Consumption Evangelism Index = **127** 

Primacy of the Family Index = **123** 

**Brand Genuineness** 

Index = **122** 

Traditional Family Index = **121** 

Confidence in Advertising Index = **121** 

Attraction For Crowds

Index = 119

**Ecological Fatalism** Index = **115** 

**Emotional Control** 

Social Responsibility Index = 114

Ecological Lifestyle Index = 114

Index = **114** 

Multiculturalism Index = **111** 



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## **Sports & Leisure**

Occasionally/Regularly Participate or Attended/Visited [Past Year]

Top 5 Activities Participated*	% Comp	Index
Reading	83.0	103
Home exercise & home workout	64.5	111
Swimming	59.1	109
Gardening	58.0	100
Camping	57.5	99

Top 5 Activities Attended*	% Comp	Index
Other activities & attractions	55.2	121
Auditoriums, arenas & stadiums (any)	50.8	112
Sporting events	48.6	124
National or provincial park	42.8	101
Bars & restaurant bars	42.3	108

	Camping		57.5 99		Bars & restaurant bars		42.3 108
Key Tourism Activities*	**						
Swimming	Camping	Cycling	Sporting events	Hiking & backpacking	National or provincial park	Bars & restaurant bars	Ice skating
<b>\$</b>	<u>Å</u>	Š		Å	<b>₩</b> ₩		
59.1% (109)	57.5% (99)	52.3% (106)	48.6% <b>(124)</b>	46.6% (107)	42.8% (101)	42.3% (108)	37.7% <b>(119)</b>
Parks & city gardens	Golfing	Zoos & aquariums	Photography	Theme parks, waterparks & water slides	Canoeing & kayaking	Cross country skiing & snowshoeing	Pilates & yoga
*	- Si	ET.	O			±3i	<del>第</del>
35.2%	34.6%	32.5%	32.0%	27.6%	27.0%	26.9%	26.5%
(89)	(110)	(107)	(98)	(134)	(87)	(149)	(123)
Fishing & hunting	Specialty movie theatres/IMAX	Historical sites	Downhill skiing	Hockey	Dinner theatres	Video arcades & indoor amusement centres	Adventure sports
			****	Ą.			
22.4%	20.7%	20.2%	20.1%	15.8%	13.2%	12.8%	12.5%
(78)	(92)	(97)	(101)	(96)	(107)	(98)	(103)
Power boating & jet skiing	ATV & snowmobiling	Curling	Beer, food & wine festivals	Marathon or similar event	Inline skating	Snowboarding	Music festivals
	500					<u> </u>	((@))

11.3%

(69)

11.8%

(101)

9.2%

(96)

8.1%

(128)

8.8%

(95)

7.4%

(102)

7.4%

(123)

5.0%

(65)



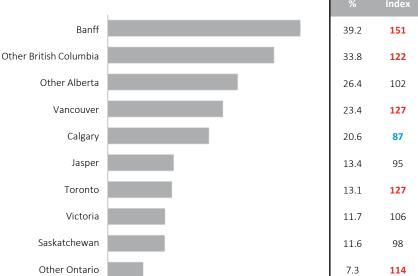
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#### **Travel Profile**

## Top Canadian Destinations\*





## **Vacation Spending**

83

Spent Last Vacation Under \$500 \$500 to \$1,000 to \$2,000 to \$3,000 to \$4,000 or \$999 \$1,999 \$2,999 \$3,999 More 22.1 24.9 19.2 13.2 6.0 14.6

95

## 1,699 (106)Average spend

on last trip

Source: Environics Analytics 2021

## Vacation Booking\*

Used [Past 3 Years]



%	inaex
47.7	119
44.0	110
41.7	120
34.5	125
17.8	95
17.7	94
8.6	128
7.5	77

Booked With [Past Year]\*\*



19.6%



5.0%

(118)

Hotels.com Hotels.com

sunwing Sunwing.ca

trivago Trivago.ca

|₹#

6.8% (162)

(89)

1.2% (82)

3.6% (245)

\*\* travelocity

Travelocity.com/ca (!)

Airline Websites 19.1% (135)

**Discount Sites** 3.3% (216)

Other Travel 4.0% (91)

## **Travel Type & Frequency**

Business Trips



10.7 (104)

Average number of nights away in the past year for business trips



Personal Trips

3.8 (105)

Average out-of-town vacations taken in the past 3 years

Average number of business trips by mode of transportation in the past year:





3.8 (103)





4.8 (124)

114

93

124

110



#### Multiculture-ish PRIZM Segments Included (by SESI): 08

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#### **Travel Profile**

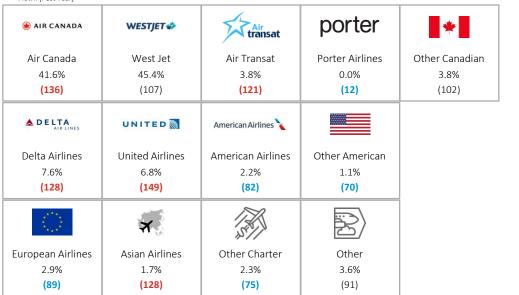
#### **Accommodation Preferences\***

Used [Past 3 Years]



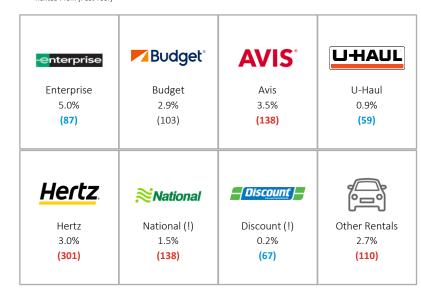
#### Airline Preferences\*\*

Flown [Past Year]



#### Car Rental\*

Rented From [Past Year]





PRIZM Segments Included (by SESI): 08 Market: Alberta



#### Media

#### **Overall Level of Use**



12 hours/week (93)

Television

1,059 minutes/week (86)

Newspaper

1 hours/week (86)

Magazine

6 minutes/day (83)

Internet ((1))

276 minutes/day (103)

## Top Radio Programs\*

Programs	[vveekiy]	

	%	Index
News/Talk	23.1	108
Mainstream Top 40/CHR	22.2	145
Adult Contemporary	20.0	124
Today's Country	17.0	95
Classic Hits	16.5	97
Multi/Variety/Specialty	15.4	127
Hot Adult Contemporary	10.3	99
AOR/Mainstream Rock	10.1	99
All News	8.6	159
Classic Rock	8.0	100

## **Top Television Programs\***

	%	Index
Movies	48.2	98
Evening local news	34.3	94
Hockey (when in season)	32.9	111
Primetime serial dramas	25.3	94
Home renovation/decoration shows	24.2	103
CFL football (when in season)	23.8	113
Documentaries	22.7	98
Suspense/crime dramas	21.9	88
Cooking programs	21.6	111
News/current affairs	20.3	86

### **Top Newspaper Sections\***

#### Frequency Read [Occasionally/Frequently]

	%	Index
Local & Regional News	52.2	102
National News	45.9	98
International News & World	45.6	103
Movie & Entertainment	34.3	106
Health	28.5	101
Editorials	27.7	98
Food	26.4	98
Sports	26.2	89
Business & Financial	26.2	116
Travel	24.9	109

#### **Top Magazine Publications\***

Dood	[Dact	Month]	
neuu ,	rusi	IVIOLITI	

Other English-Canadian

Canadian House and Home

Reader's Digest

Maclean's

	%	Index
Other U.S. magazines	7.0	118
CAA Magazine	5.2	81
Canadian Living	5.0	106
Cineplex Magazine	4.4	112
National Geographic	4.4	96
People	3.9	105

## **Top Internet Activities\***

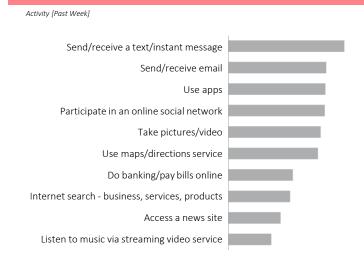
Activity [Past Week]



%	Index
66.4	96
66.3	102
60.3	103
58.0	109
55.5	103
54.5	107
53.3	94
44.5	107
41.6	113
41.1	104

Source: Environics Analytics 2021

### **Top Mobile Activities\***



3.4

3.0

2.8

2.1

57

90

62

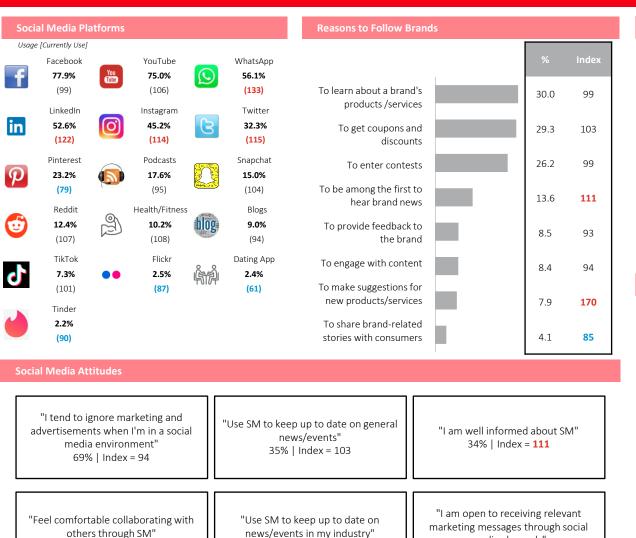
151



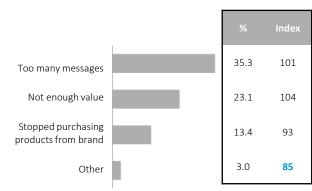
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#### Media

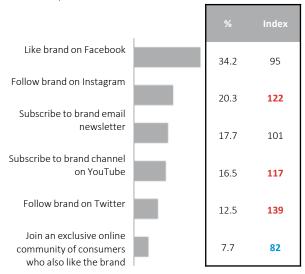


#### **Reasons to Unfollow Brands**



#### **Actions Taken using Social Media**

Variables with Response "Yes"



29% | Index = **115** 

29% | Index = **115** 

media channels"

22% | Index = **111** 



PRIZM Segments Included (by SESI): 08 Market: Alberta



#### **Product Preferences**

Variables with "Agree" Statements

"I would like to eat healthy foods		
more often"		
75%   Index = 100		

"I have tried a product/service based on a personal recommendation" 71% | Index = 100

"I generally achieve what I set out to do" 67% | Index = 99

"I am very concerned about the nutritional content of food products I buv" 66% | Index = 107

"I consider myself to be informed on current events or issues" 63% | Index = 105

"Family life and having children are most important to me" 62% | Index = 102

"I like to cook" 60% | Index = 106

"I offer recommendations of products/services to other people" 59% | Index = 104

"I like to try new places to eat" 59% | Index = 103

"I am interested in learning about different cultures" 55% | Index = 98

"I value companies who give back to the community" 55% | Index = 93

"When I shop online I prefer to support Canadian retailers" 53% | Index = 104

"I make an effort to buy local produce/products" 51% | Index = 91

"I like to try new and different products" 51% | Index = 102

"It's important to buy products from socially-responsible/environmentallyfriendly companies" 47% | Index = 99

"Free-trial/product samples can influence my purchase decisions" 45% | Index = **113** 

"I am adventurous/"outdoorsy"" 41% | Index = 101

"Staying connected via social media is very important to me" 35% | Index = **110** 

"I prefer to shop online for convenience" 34% | Index = **111** 

"I am willing to pay more for ecofriendly products" 28% | Index = 97

"I consider myself to be sophisticated" 27% | Index = 127

"Advertising is an important source of information to me" 26% | Index = 98

"Vegetarianism is a healthy option" 23% | Index = 100

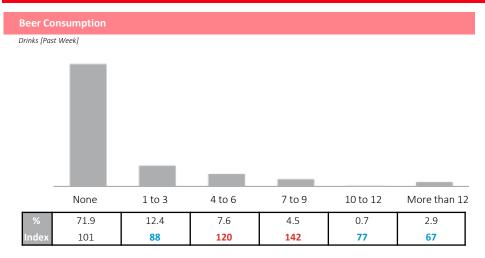
"I lead a fairly busy social life" 21% | Index = **85** 

"I enjoy being extravagant/indulgent" 20% | Index = 108





#### **Product Preferences**



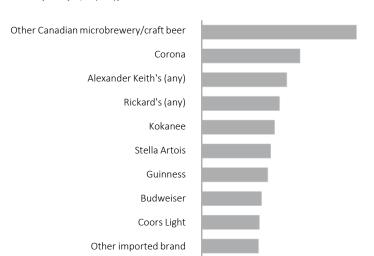
Drank [Past Month]	% Comp	Index
Canadian wine	13.8	114
Cider	10.5	140
Liqueurs (any)	9.1	84

Type Drank [Past Month]	% Comp	Index
Microbrewery/craft beer	14.7	112

Brand of Drink [Most Often/Frequent]	% Comp	Index
Other Canadian microbrewery/craft beer	24.8	114

## Top 10 Beers\*

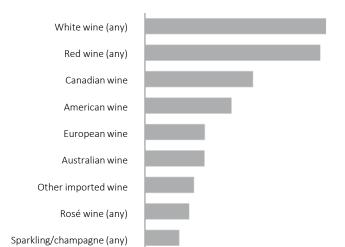
Brand Drink [Most Often/Frequently]



	Index
24.8	114
15.7	113
13.6	113
12.5	114
11.7	122
11.0	111
10.6	108
9.6	86
9.2	65
9.1	101



Drank [Past Month]





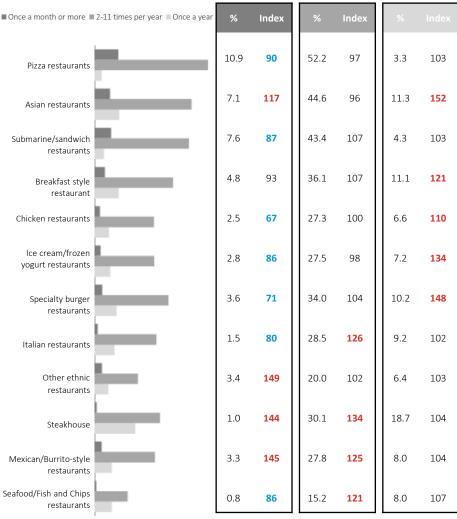


SYMPHONY TOURISM SERVICES

#### **Product Preferences**

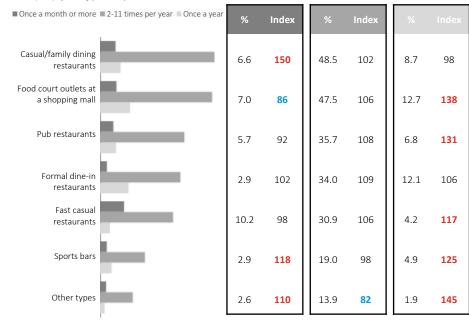
### Restaurant Type Visited\*

Frequency of Visiting [Past Year]



#### Restaurant Service Type\*

Frequency of Visiting [Past Year]



#### **Purchased Organic Food**

Done [Past Week]



Organic Fruits and Vegetables 26.3% (119)



Other Organic Food 6.7% (81)



Organic Meat 6.4% (113)

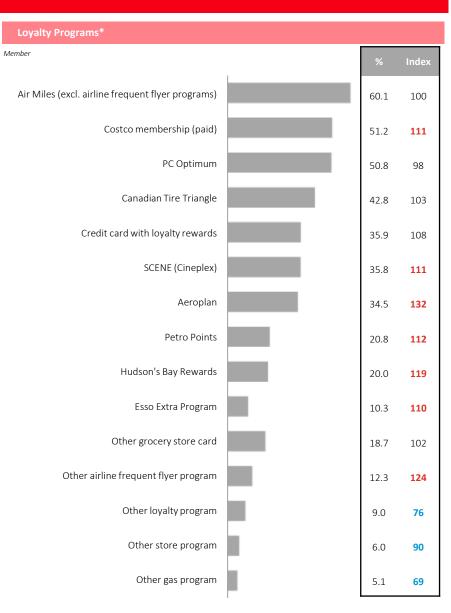




#### **Product Preferences**

#### **Demographics** Rent Own 11.0% 89.0% (40)(124)Age of Children at Home Households with Children at Home 0 to 4 5 to 9 10 to 14 15 to 19 20 to 24 25 or more 64.1% 16.5 20.4 21.1 17.3 12.0 12.7 84 101 113 101 106 97 (150)**Demographic Trends Household Projections**

#### 50k 45k 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2024 44,496 47,043 48,747 53,299 % Change 5.7 9.6 19.8 131 131 140



Note: Index compares % change from 2020 target group households to % change from 2020 market households

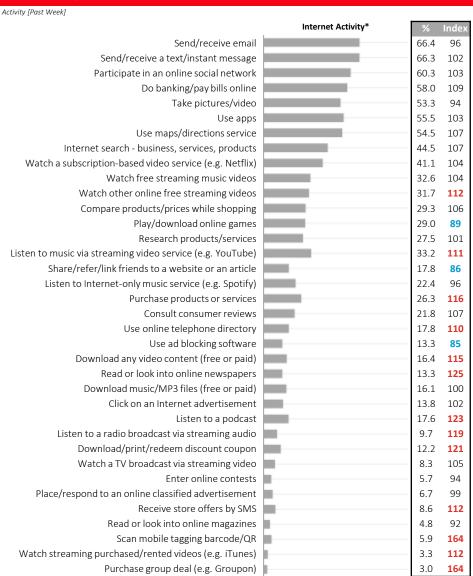
Source: Environics Analytics 2021

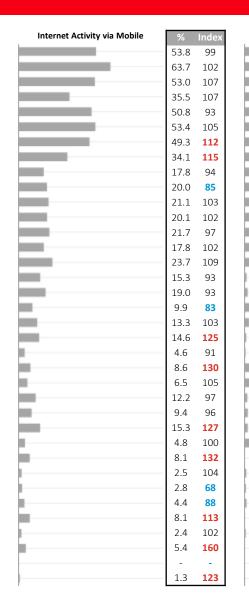


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#### **Internet Activity**









#### Multiculture-ish PRIZM Segments Included (by SESI): 08

8.7

2.7

2.5

1.9

2.6

1.9

2.4

1.5

0.7

1.6

1.0

0.6

119

99

71

100

106

129

184

152

88

72

152

126

94

Market: Alberta



96

113

106

118

97

92

88

101

99

112

33

114

110

113

106

116

106

112

109

97

159

131

160

125

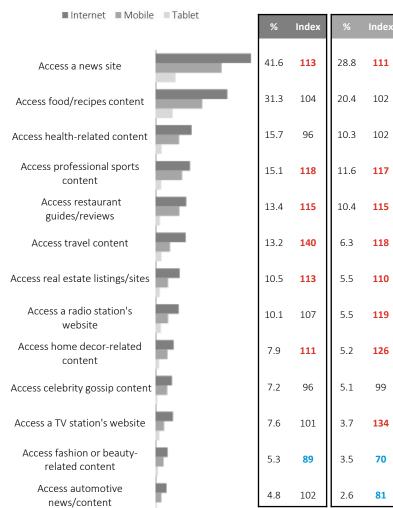
167

138

#### **Internet Activity**

### **Top Website Types\***

Activity [Past Week]

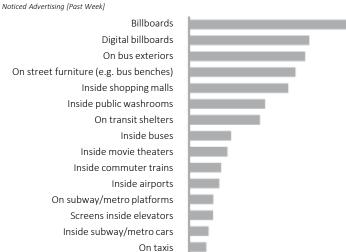


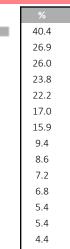
#### **Direct Media Usage**

Frequency of Use [Occasionally/Frequently]









3.9



PRIZM Segments Included (by SESI): 08 Market: Alberta

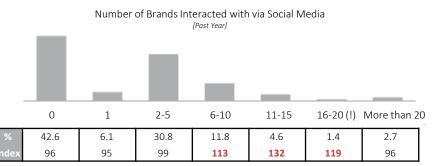


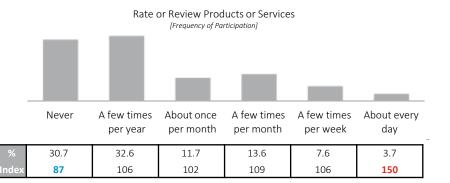
#### **Social Media Usage**

#### **Social Media Overview**

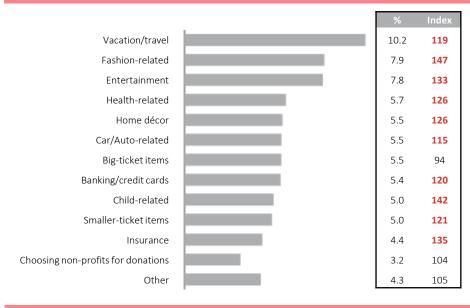
- Internet and Social Media Usage: 46% search for Businesses, Services and Products online (Average), 13% access Travel Content Websites (Above Average).
- 70% of Multiculture-ish from Alberta tend to access social media on their mobile phones during the morning hours, 67% during the afternoon hours.
- 10% seek recommendations for Vacation/Travel Information via social media (Above Average).

#### **Brand Interaction**





#### Seek Recommendations via Social Media\*



#### Top Social Media Attitudes\*\*

69% tend to ignore marketing and advertising on Social Media

"Social media companies should not be allowed to own or share my personal information" 80% | Index = 96

"I tend to ignore marketing and advertisements when I'm in a social media environment" 69% | Index = 94

"I would be more inclined to participate in SM if I knew my personal info would not be owned/shared by company" 64% | Index = 93

"Use SM to stay connected with personal contacts" 45% | Index = 106

Source: Environics Analytics 2021





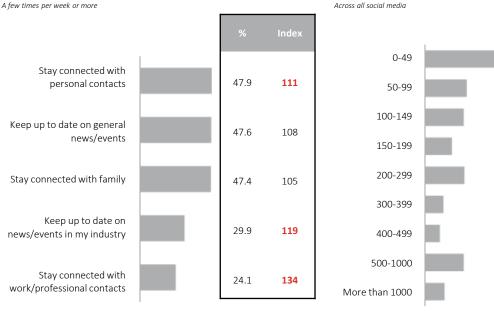
### **Social Media Usage**

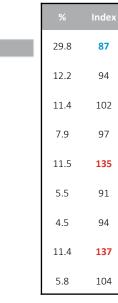
A few times per week or more

#### Participate In % Comp Index View friends' photos online 48.4 107 Watch video online 47.9 105 Chat in online chats 44.0 112 Read status updates/tweets 40.2 106 Read article comments 37.6 99 Listen to radio or stream music online 35.7 105 Share links with friends and colleagues 28.8 110 Click links in news feeds 22.2 113 Read blogs 16.0 115 Play games with others online 13.4 90 Check in with locations 13.4 155 Rate or review products online 11.3 117 Post photos online 11.3 92 Update your status on a social network 11.2 116 Chat in online forums 10.9 105 Comment on articles or blogs 10.6 115 Share your GPS location 9.1 114 Post videos online 7.2 125 Publish blog, Tumblr, online journal 4.8 122

#### Social Media Uses\*

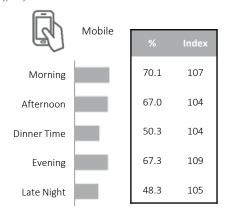
## **Number of Connections**



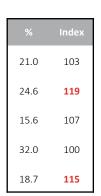


#### **Social Media Access**

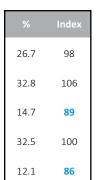
Typically use

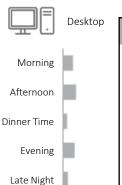


















### **Social Media Usage**

Use

18.5%

Use

77.9%

#### **Facebook** Frequency of Use [Past Year] Currently Did Not 51.8 91 Use Daily

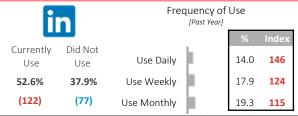
Use Weekly

18.2

123

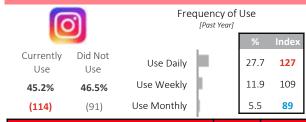
(99) (103) Use Monthly	7.6	5 <b>113</b>
Participate In* (at least a few times per wee	ek) % Comp	Index
Read my news feed	54.1	99
Watch videos	41.8	103
Comment/Like other users' posts	40.6	90
Use Messenger	38.0	90
Watch live videos	18.6	102
Like or become a fan of a page	13.1	107
Post photos	12.2	101
Update my status	11.2	96
Click on an ad	9.8	88
Post videos	8.0	112
Create a Facebook group or fan page	6.3	117
Give to a Facebook fundraiser (!)	4.1	123
Create a Facebook fundraiser (!)	3.4	124

#### LinkedIn



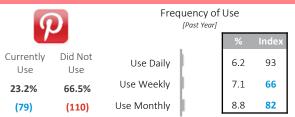
(122)	(77)	Use Monthly	19.	3 <b>115</b>
Participate In*	(at least a	few times per week)	% Comp	Index
Read your new	/sfeed		13.6	121
View a job pos	ting		11.0	132
Search and rev	iew other ہ	orofiles	9.2	141
Watch videos			7.4	106
Create a conne	ection		6.6	138
Click on an ad	(!)		4.8	141
Comment on c	ontent		3.8	95
Update your p	rofile inforr	mation	3.7	112
Request a reco	ommendati	on (!)	3.0	105
Join a LinkedIn	group (!)		2.9	111
Participate in l	inkedIn for	ums (!)	2.7	112
Post an article	, video or p	icture (!)	2.5	83

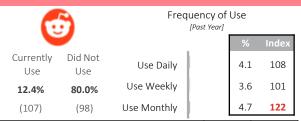
#### Instagram



-		
Participate In* (at least a few times per week)	% Comp	Index
View photos/videos	35.9	128
Like photos/videos	28.2	122
Comment on photos/videos	14.2	110
Send direct messages	14.0	113
Watch live videos	13.1	118
View a brand's page	12.0	141
Post photos/videos	9.3	116
Watch IGTV videos	7.5	113
Click on ads	5.8	118

#### **Pinterest**

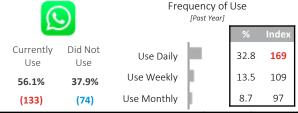




Participate In* (at least a few times per month)	% Comp	Index
View content	8.7	107
Follow specific Subreddits	3.5	83
Vote on content	2.9	88
Post content	2.2	97

Source: Environics Analytics 2021

#### WhatsApp



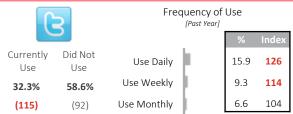
Participate In* (at least a few times per week)	% Comp	Index
Send/receive messages	41.5	153
Send/receive images	38.2	153
Use group chats	29.9	158
Use voice calls	18.6	148
Send/receive documents and files	17.7	159



PRIZM Segments Included (by SESI): 08 Market: Alberta



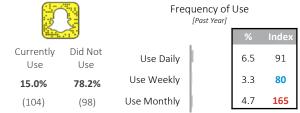
### **Social Media Usage**



(113) (32) 336 (410)111111		. 10.
Participate In* (at least a few times per week)	% Comp	Index
Read tweets	21.7	119
Watch videos	13.1	119
Retweet	8.1	115
Tweet	7.3	108
Watch live videos	6.8	108
Respond to tweets	6.3	100
Share a link to a blog post or article of interest	6.3	102
Follow users who follow you	6.1	109
Actively follow new users	5.8	116
Send or receive direct messages	5.3	89
Click on an ad	3.7	113

Currently Did Not Use Daily 36.4 123   75.0% 15.2% Use Weekly 27.5 105	Yo	<u>.</u>	Frequency of Use [Past Year]			
Use Use Use Daily 36.4 <b>123 75.0% 15.2%</b> Use Weekly 27.5 105					%	Index
75.0% 15.2%	,		Use Daily		36.4	123
	75.0%	15.2%	Use Weekly		27.5	105
(106) (90) Use Monthly 10.9 76	(106)	(90)	Use Monthly		10.9	76

(106) (90) Ose Monthly	10.	<i>7</i> <b>70</b>
Participate In* (at least a few times per week)	% Comp	Index
Watch videos	53.1	112
Watch live videos	16.3	105
Like or dislike videos	16.0	98
Share videos	10.8	122
Leave comment or post response on video	7.1	99
Click on an ad	6.9	108
Create and post a video	5.6	144
Embed a video on a web page or blog	5.3	122

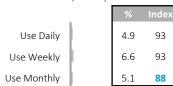


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Participate In* (at least a few times per week)	% Comp	Index
Receive photos/videos	7.3	85
Send photos/videos	6.1	85
Send direct text messages	5.4	77
Read Snapchat discover/News	4.7	120
Use group chat	4.1	103
Use filters or effects	3.9	87
View a brand's snaps	2.4	97
Use video chat	1.8	79
View ads	1.5	81

#### **Audio Podcasts**



#### Frequency of Use [Past Year]



Participate In* (at least a few times per week)	% Comp	Index
Listen to another genre of podcast	4.7	90
Listen to a news podcast	4.4	97
Listen to an educational podcast	3.8	81
Listen to a comedy podcast	3.0	87
Listen to a sports podcast	3.0	99
Subscribe to another genre of podcast	3.0	101
Subscribe to a sports podcast**	2.7	109
Listen to a technology focused podcast	2.4	85
Listen to a business podcast	2.3	72
Subscribe to a comedy podcast (!)	1.5	86
Subscribe to a educational podcast	1.5	68
Subscribe to a news podcast	1.2	59
Subscribe to a technology podcast (!)	1.0	58
Subscribe to a business podcast (!)	0.8	52

#### **Other Social Media Platforms**

#### Tik Tok Tinder Currently Did Not Currently Did Not Use Use Use Use 2.2% 94.8% 7.3% 87.0% (90)(100)(101)(100)

Frequency of Use -Tinder [Past Year]



(!) Indicates small sample size

Based on Household Population 18+

Index 0.6 60 1.0 110